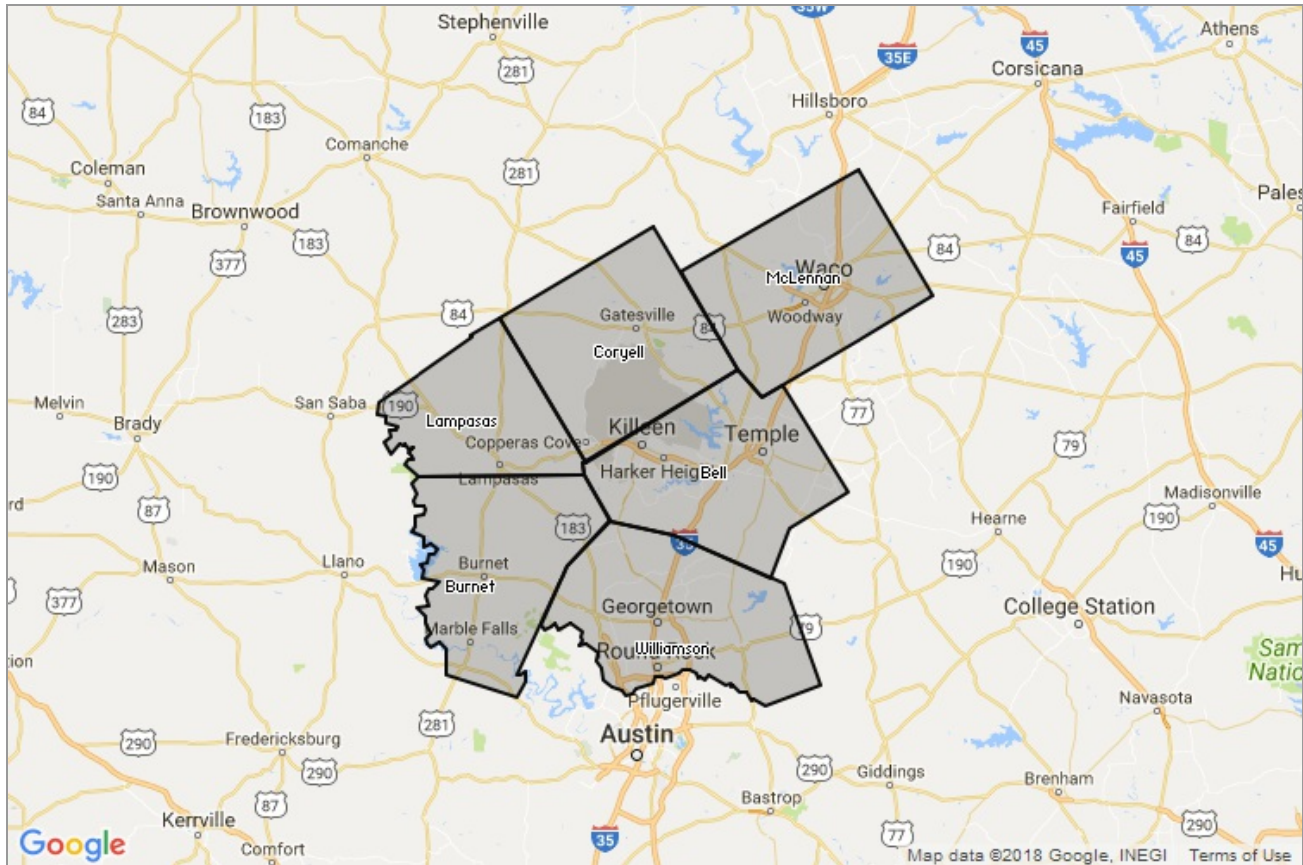




MARKET DATA REPORT

Monthly Market Data Report



Report Characteristics

Report Name:
Monthly Market Data Report

Report Date Range:
4/2017 – 4/2018

Filters Used:
Location

Avg/Med: Avg Only

Include Metrics By: County

Run Date: 05/09/2018

Scheduled: Yes

Presented by

Fort Hood Association of REALTORS®

REALTOR® | Texas Real Estate License: 0518970

(254) 634-4412

<http://www.fhaar.org/>

306 Mary Jane Drive
Killeen, TX 76541



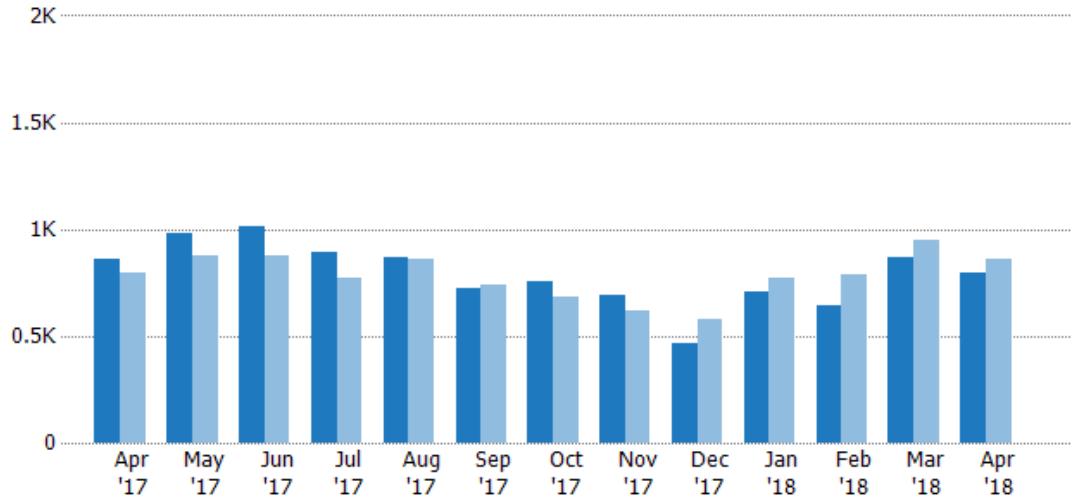
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Apr '18	792	-7.7%
Apr '17	858	8.3%
Apr '16	792	4%



Current Year	858	979	1.01K	892	871	724	755	694	469	710	646	869	792
Prior Year	792	878	874	772	859	737	680	617	579	769	785	947	858
Percent Change from Prior Year	8%	12%	16%	16%	1%	-2%	11%	12%	-19%	-8%	-18%	-8%	-8%

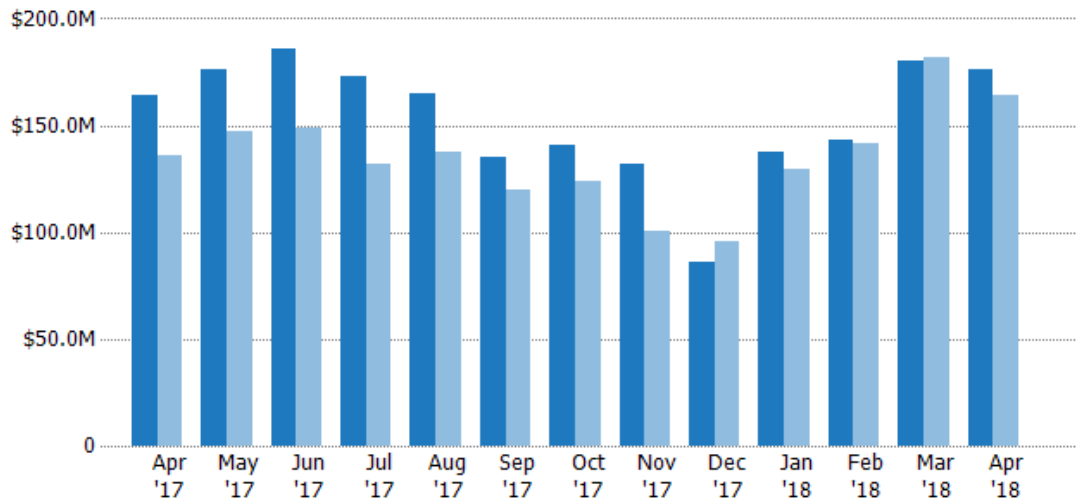
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Apr '18	\$176M	7.6%
Apr '17	\$164M	20.1%
Apr '16	\$136M	-4.4%



Current Year	\$164M	\$176M	\$186M	\$173M	\$165M	\$135M	\$141M	\$132M	\$86.1M	\$138M	\$143M	\$181M	\$176M
Prior Year	\$136M	\$147M	\$148M	\$132M	\$137M	\$120M	\$124M	\$101M	\$95.9M	\$129M	\$142M	\$182M	\$164M
Percent Change from Prior Year	20%	19%	25%	31%	20%	13%	13%	31%	-10%	6%	1%	-1%	8%





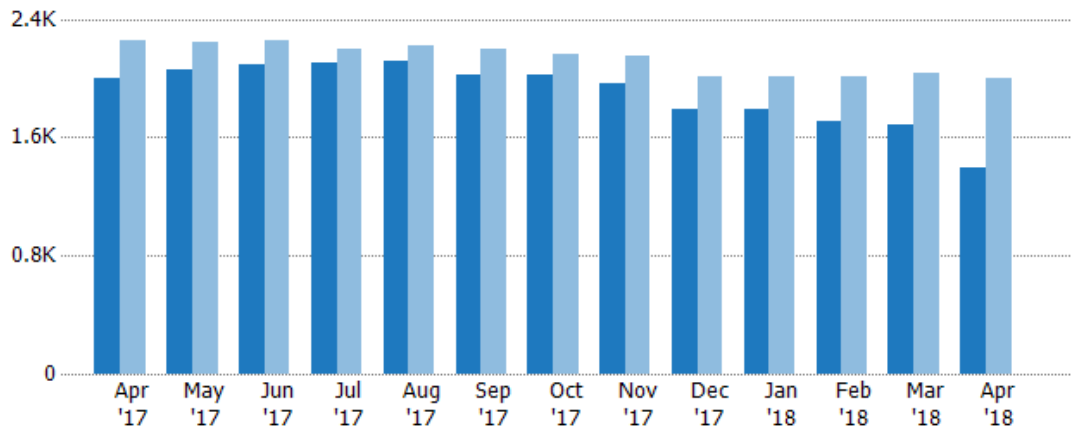
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Apr '18	1.39K	-30.4%
Apr '17	2K	-11.4%
Apr '16	2.25K	9.7%



	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	2K	2.06K	2.1K	2.1K	2.11K	2.02K	2.02K	1.97K	1.79K	1.79K	1.7K	1.68K	1.39K
Prior Year	2.25K	2.25K	2.26K	2.2K	2.22K	2.19K	2.16K	2.15K	2.02K	2.01K	2.01K	2.03K	2K
Percent Change from Prior Year	-11%	-8%	-7%	-4%	-5%	-8%	-7%	-9%	-11%	-11%	-15%	-17%	-30%

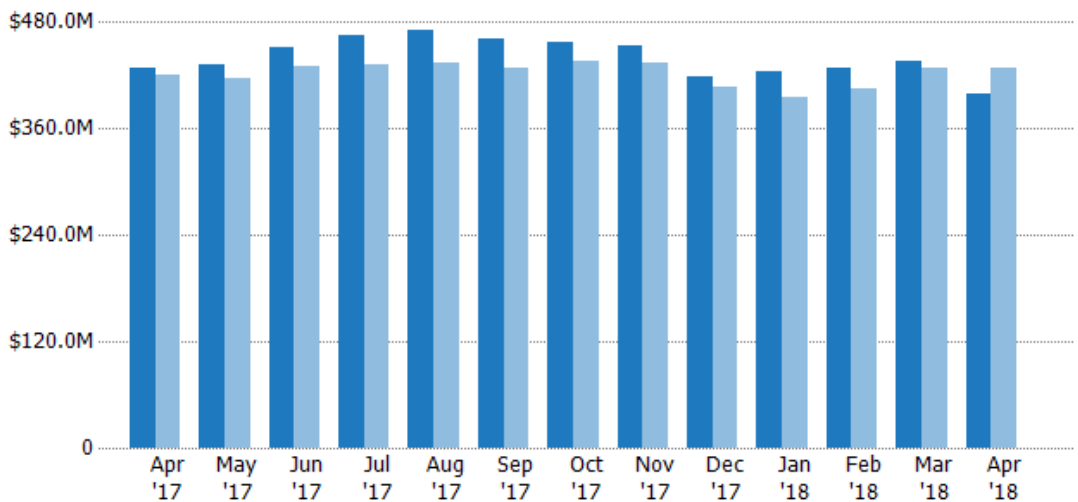
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Apr '18	\$399M	-6.6%
Apr '17	\$427M	1.6%
Apr '16	\$421M	6%



	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	\$427M	\$432M	\$452M	\$465M	\$470M	\$462M	\$457M	\$453M	\$418M	\$425M	\$429M	\$437M	\$399M
Prior Year	\$421M	\$416M	\$430M	\$431M	\$434M	\$428M	\$436M	\$435M	\$406M	\$396M	\$405M	\$427M	\$427M
Percent Change from Prior Year		2%	4%	5%	8%	8%	5%	4%	3%	7%	6%	2%	-7%





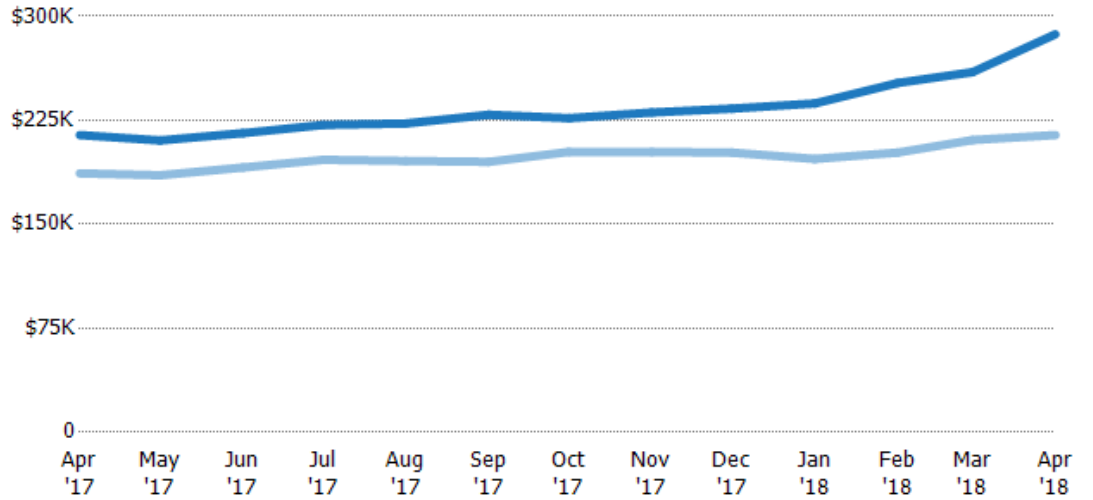
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Price	% Chg.
Apr '18	\$287K	33.9%
Apr '17	\$214K	14.8%
Apr '16	\$187K	-3.3%



	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	\$214K	\$210K	\$216K	\$222K	\$223K	\$229K	\$227K	\$231K	\$233K	\$237K	\$252K	\$260K	\$287K
Prior Year	\$187K	\$185K	\$191K	\$196K	\$196K	\$195K	\$202K	\$202K	\$202K	\$197K	\$202K	\$211K	\$214K
Percent Change from Prior Year	15%	14%	13%	13%	14%	17%	12%	14%	16%	20%	25%	23%	34%

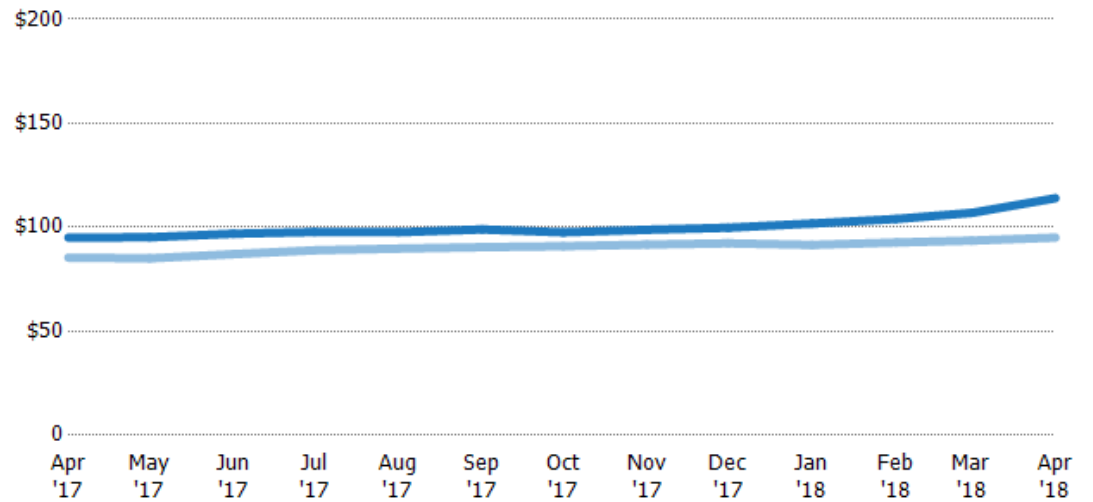
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Price/sq ft	% Chg.
Apr '18	\$114	19.9%
Apr '17	\$95.1	11.3%
Apr '16	\$85.4	-3%



	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	\$95.1	\$95.2	\$96.9	\$97.7	\$97.6	\$98.9	\$97.6	\$98.8	\$100	\$102	\$104	\$107	\$114
Prior Year	\$85.4	\$85.1	\$87.1	\$88.9	\$89.7	\$90.4	\$90.9	\$91.7	\$92.3	\$91.5	\$92.7	\$93.6	\$95.1
Percent Change from Prior Year	11%	12%	11%	10%	9%	9%	7%	8%	8%	11%	12%	14%	20%

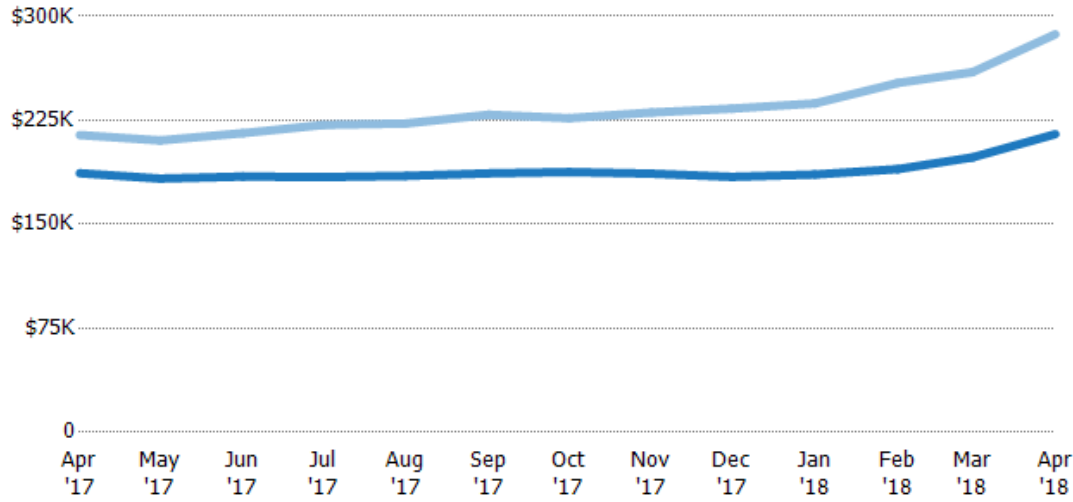


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

County: 6 Selected



	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Avg Est Value	\$187K	\$183K	\$184K	\$184K	\$185K	\$187K	\$188K	\$187K	\$184K	\$186K	\$190K	\$198K	\$215K
Avg Listing Price	\$214K	\$210K	\$216K	\$222K	\$223K	\$229K	\$227K	\$231K	\$233K	\$237K	\$252K	\$260K	\$287K
Avg Listing Price as a % of Avg Est Value	115%	115%	117%	120%	120%	123%	121%	124%	127%	128%	133%	131%	133%



Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Monthly Market Data Report

Run Date: 05/09/2018

Scheduled: Yes

Report Date Range: From 4/2017 To: 4/2018

Information Included

- Include Cover Sheet
- Include Key Metric Summary
- Include Metrics By: County
- Averages
- Include Appendix
- Medians

MLS Filter

MLS: All

Listing Filters

Property Types: All

Sales Types: All

Price Range: None

Location Filters

State: All

County: Bell County, Texas Burnet County, Texas Coryell County, Texas
 Lampasas County, Texas McLennan County, Texas Williamson County, Texas

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 4/2018 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area

